

Digital Consultancy

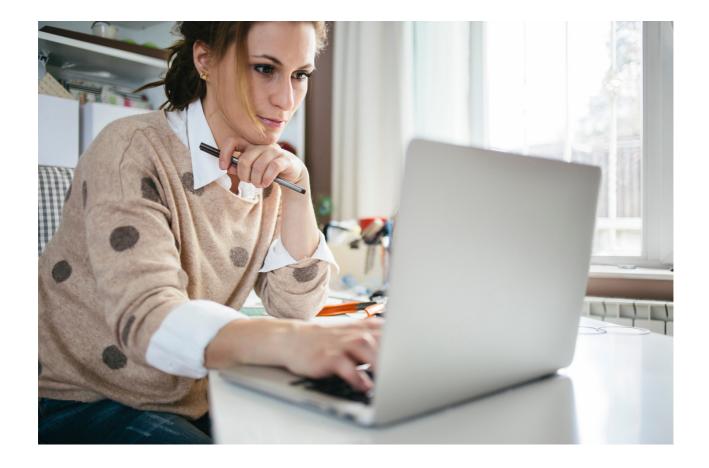
I'm Jenna, a Social Media Consultant and Trainer with over 15 years of experience working for brands in the retail industry.

I work with B2C brands be more strategic with the social media

marketing



# Audits



Auditing your social media performance against best-practice areas can help you understand what you're doing well and what you're doing poorly and identify areas to prioritise for highest-impact improvement. Try my mini-audit to test it out for yourself.

Score yourself against the nine areas over the page to see how well you're performing.

#### Guidance

Score yourself based on the following traffic light system.

- Green Great progress in this area, not something to prioritise.
- Amber Some progress in this area, more could be done.
- Red Unaware of this or aware but no progress made.



Audit —
Having clear customer personas and understanding how they use/what they want from each particular platform.
Having a platform-specific strategy, not doing identical things and sharing identical content across all platforms.
Using all content formats available and including newer formats like Reels on Instagram/Facebook and live audio on Twitter/LinkedIn.
Using creative ways to stand out from competitors on the platform, through clever campaigns and/or challenges or riskier positioning.
Sharing content consistently and at optimum posting rates for the platform (or at least daily if you aren't sure what these are)
Proactively encouraging conversation - for example asking questions and encouraging debate or using inapp engagement features such as stickers/polls.
Encouraging deeper connection by communicating brand values, purpose and showcasing the people behind the brand.
Amplifying the brand through collaborations with influencers/partner brands whether through collaborative content/joint lives or branded ads.
Calls to Action are included in the content to encourage people to take actions the algorithms reward (likes, comments, saves, shares, video views).

## So how did you do?



### Mostly green

Congratulations, it looks like you are smashing it at your social media marketing! You understand how to make this channel work for your business.



## Mostly amber

Looks like you're on the right track, but there could be some improvements. Why not review the audit and make some notes and ideas to move forward?



## Mostly red

You could be doing a lot more with your social media, but don't beat yourself up about it; social media is a challenging marketing channel that's constantly evolving.

## Get in touch

If you'd like a more thorough audit of your activity performed by a professional get in touch.



#### Audits

#### Full Audit

£450

An audit for each of your platforms analysing your performance against current best-practice with detailed recommendations for maximum results.

#### Lite Audit

£250

A budget-friendly option that audits your overall platform performance with recommendations prioritising the highest-impact opportunities.

## Access more

Why not join me for a free masterclass?

A simple framework for success on social media Let me take you through a an easy-to-follow framework where I share my top tips for improving your social media marketing and take your questions.

8th November - 1pm Register here.

